

Broker Direct Plc

A better way to insure



Managing
General Agents'
Association

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About Us

Who are Broker Direct?

Broker Direct Plc is a successful, established and growing insurance management company. After our formation in 1997, we now employ 175 people across our Egerton and Bolton offices.

We use our strength and position in the market to secure attractive insurance products, rates and commissions for our brokers. This is backed by leading-edge technology, which saves time and money through its efficiency.

Build your Career

Any company is only as good as the people who work for it. We have great confidence in the talent and application of the people here and are proud of the fact that many view Broker Direct as a career, rather than just a job.

This is why we commit to the professional training and development of our staff, in order to help them grow and maximise their potential, whilst forging a long-term career with us. We give financial support to help achieve these qualifications, but in return, we expect commitment to our mission statement.

The Broker Direct Mission Statement:

“Delight brokers and their clients with our service whilst also delivering excellent results to our insurer partners.”



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Rewards and Benefits

We offer a range of financial and social benefits to our staff in order to reflect the hard work and dedication that they put into the company. Our salaries are competitive to reward the best candidates for choosing us as the place to build their careers. We encourage people to enjoy a healthy work-life balance and our range of benefits below help you to achieve this:

Our Benefits:

Holidays - Our annual holiday entitlement starts at 21 days and rises to 28 days with service. You get bank holidays off work too!

Birthdays and Festive Shopping - We give you paid leave to celebrate your birthday and get your end of year shopping done!

Financial Study Support - We provide funding and study leave for a wide range of vocational and professional qualifications. These include all CII programmes; a number of accountancy, finance and IT studies as well as a wide variety of apprenticeships!

Charity & Fun Theme Days - There are a host of office fun days where we also raise funds for a staff nominated charity every year! Examples of which include when we travelled back to the 1980s; had a spooktacular Halloween and even set up our own mini-golf courses.

Plus so many more! ...



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Career Paths

Customer Operations:

The following teams are vital in ensuring that we achieve our mission statement, servicing brokers, policyholders and insurers.

Claims:

These handling teams are responsible for registering, investigating and settling insurance claims. They detail the claim at first notification, organise the services required to help the person affected, before negotiating and paying out settlements.

Premium Administration:

These deal with the collection and administration of instalment premiums from brokers and policyholders, whilst also ensuring commission payments are made correctly. They act as our credit control so maximise the promptness of payments.

Broker Services:

This team provides instant support to our brokers with any and all queries they may have. They also produce marketing materials, support the promotions of products and even update the Broker Direct website and social media accounts.

E-Systems:

The E-Systems department manage new product developments through e-commerce. They work with third party software companies to develop insurance products for distribution. They also design, build and manage our internet trading business.

Underwriting:

This department research and analyse the motor insurance market to control our product range and set standards for our insurer partners. They analyse new business risks, before writing rules concerning these and input them into policy wordings. They are also responsible for quality control of our products and take referral questions from our Broker Services team.



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Career Paths

Business Support and Management:

The departments below provide important administrative support to the business, allowing the other teams to maximise their output.

Finance:

This department exercise all of our financial processes. These include managing cash flow; paying out supplier invoices and expenses; managing company accounts; collating business information that can be used for analysis but perhaps most importantly... managing the payroll!

Human Resources (HR):

The HR department aid the business in recruiting the best candidates for vacancies, whilst maximising the potential of those who have already chosen Broker Direct as a career path. They deal with staff relations; employment law and the general upkeep of employee wellbeing.

I-Systems:

The internal systems department develop, implement and support the IT for the business. They develop bespoke systems which enable us to gather, store and manage customer information. The also manage the organisation's IT infrastructure and control its usage and security.

Administration:

The staff in our reception areas and executive teams provide important front-of-house, secretarial and general administrative support.

Business Development:

Staff in these roles sell and promote our products to brokers. They establish and maintain relationships, whilst analysing the general insurance market for new opportunities.

Compliance:

Our compliance team ensure that the business follows the established practices governed by the Financial Conduct Authority. This involves working with all areas of the business and ensuring they have the appropriate information available to follow these practices.



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Get in Touch

We would love to hear from you if you're interested in working for Broker Direct! All of our vacancies are posted on our website and social media channels so keep your eyes peeled. If you want to apply for a vacancy please contact us through any of the methods below:

Email us:

Send us your CV as a PDF or Word document to: hr@brokerdirect.co.uk



Our Phone Number:

Call us on 01204600200 and we can give you more information



We're on social media!

Follow us on Facebook, Twitter and LinkedIn. Just search for Broker Direct Plc and we'll come up! Drop us a follow and a message and we'll be happy to help.



Via Post:

Our address is:
HR Department
Broker Direct Plc
Deakins Park
Deakins Mill Way
Egerton
Bolton
BL7 9RW



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